

Establishing your AI foundation is critical

We can give you a head start

Those that can realize the greatest benefits from adopting AI are organizations with high volumes of data. AI can deliver tremendous benefits but requires a solid data foundation to do so. Multiple, siloed, legacy systems bursting with disparate, duplicate and incomplete data make this a challenge.

Establishing an appropriate AI foundation is critical for long-term success. And the time is now. The Forbes Technology Council suggests, 'Any business today should assume its competitors are using AI/ML or will be soon.'

We've been rigorously building and testing our AI models for over 7 years. One example is our world class AI supply chain visibility solution, being used by Mastercard and global banks. We have mature AI models and we're offering direct access to these models to give proactive organizations a head start in surfacing opportunities from their own finance and procurement data quickly.

RobobAI accelerators

1. We articulate business challenges that deliver measurable results
2. We smash through data barriers easily at lightning speed
3. Our mature AI models have evolved over 7+ yrs
4. Our data and AI team have collaborated with some of the world's largest and complex businesses to deliver data driven solutions
5. Our approach offers a flexible, budget friendly POC and use case validation

“Creating a custom extension to our current AI models, we were able to significantly improve the cash flow management and supplier's credit risk assessment for a global finance giant, by predicting a supplier's propensity to pay.”

Nitin Upadhyay, RobobAI Chief Data + Innovation Officer

AI Use Cases

- RobobAI's powerful AI engine typically identifies savings of ~5-10% of supply chain spend, from areas such as operational process savings, contractual, supplier and material savings, risk mitigation and treasury benefits (working capital).
- US Manufacturer recognized 52% reduction opportunity in purchase orders when leveraging our AI engine
- A UK FMCG identified working capital opportunities
 - AU\$550M of payments could be moved to a commercial card solution
 - of this >AU\$200M was being offered with active discounts >3% (78% of which was being paid late)
- US Manufacturer transitioned 33% of suppliers to commercial card transactions which simplified payment process and creates opportunities for better cash flow management and increased financial flexibility.

We're not new to AI. Partnering with RobobAI means unlocking the full potential of your data.

Our flexible POC approach gets you on the pitch quickly. We're committed to delivering measurable results that will position you for long-term gain.

And while we're known for our ability to identify and articulate strategic solutions, we don't stop there. We deliver tangible results and then train your team to execute them in the real world.

Contact us today and we'll show you where to find value.



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