



The Starlight Foundation

RobobAI worked alongside Microsoft and Tagai Management Consultants to donate their services by way of providing analysis of Starlight Foundation's procurement spend data, categories, policies and processes.

The Challenge

- Lack of spend visibility hampers the Foundation's ability to achieve their goal of optimising Spend Under Management.
- improved management of tail spend.
- improve processes and continuous improvement strategies across social and commercial procurement functions.

The Solution

- Detailed analysis of Starlight's spend revealed a need to reduce tail spend in order to reduce risk and administration across the business. Of \$26.8M spend with 1353 suppliers, Starlight spends less than \$5,000 with 1,081 suppliers.
- Identification of the need for a preferred supplier list to drive value for money with higher spend areas.
- Investigation into payment methods led to payment optimisation recommendations including payment methods consolidation, increased use of credit cards and consolidation of bank providers.

The Result

- Research and analysis provided will inform the Starlight Foundation RAP action plan and future considerations.
- Visibility of the Organisation's spend via the RobobAI platform has given Starlight a higher level of confidence which will allow the team to focus their efforts in high impact areas.



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Accountability across The Starlight Foundation's procurement function is imperative for us to achieve our mission. We value the support of RobobAI. The visibility their platform provides has given us clear areas to activate immediate gains. It also helps us improve our social and commercial procurement operations for the future. Improved business outcomes for us translate to us being able to brighten the lives of as many ill children as possible. Seriously ill kids.

CEO
Starlight Foundation