

# Unlock Value with Spend & Payment Analysis Consulting



In today's high interest, high inflation environment, effective supply chain management is the cornerstone of business success. Consolidating and optimising your procurement and treasury intelligence is not just a necessity but a strategic imperative. That's where RoboBAI come in.

With deep spend and payment analysis experience across diverse industries, we offer unparalleled expertise in treasury and procurement consulting. Our dedicated team of specialists is committed to delivering tailored solutions that drive tangible hard dollar results to your organisations bottom line.

## Here's the top 4 ways RoboBAI can help

### Combining Supplier Cost Reduction and Payment Strategies

Our consultants employ a holistic approach to identify cost-saving opportunities throughout your procurement and treasury lifecycle. From business case to supplier negotiations and implementation, we'll deliver cost down, working capital benefits.

### Process Optimisation

We'll conduct a comprehensive analysis of your procurement workflows to pinpoint inefficiencies and bottlenecks. By implementing best practices and leveraging innovative technologies, we'll optimise your processes for agility, transparency, and compliance.

### Strategic Sourcing

Our strategic sourcing expertise enables you to source goods and services at the best possible value. Whether it's identifying new sourcing opportunities, conducting market analyses, or implementing strategic sourcing frameworks, we'll help you stay ahead of the competition.

### Risk Mitigation

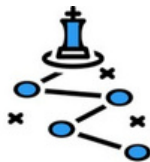
Procurement comes with inherent risks, from supplier disruptions to compliance issues. Our consultants are well-versed in risk management strategies and changing legislation.

## The RoboBAI approach



### Assessment

Comprehensive assessment of your current procurement processes, identifying areas for improvement and optimisation.



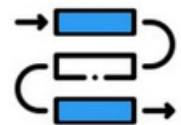
### Strategy Development

Through the filter of your business objectives, we develop the assessment findings into a procurement strategy designed to deliver tangible results.



### Implementation

With your team, we'll drive a collaborative approach to implement the recommended strategies, providing guidance, training, and support every step of the way.



### Continuous Improvement

We believe in continuous improvement, so will continue to partner with you to regularly monitor performance metrics and refine strategies to ensure long-term success.



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## Partner with us to power your capability across

Here is an example of what we can achieve.

### ESG & Carbon

Provide supplier ESG and Carbon scores by matching them against global databases.

### Vendor Normalisation

Vendor Names text-based normalisation to de-duplicate the vendor master.

### Taxonomy Consultation

Building a new taxonomy looking at the current sourcing hierarchy.

### Master Data Management

Master data cleansing or creating new material or vendor master such as catalogues for goods and services.

### Payment Term Normalisation

Normalisation/Cleansing of payment terms in AP data.

### Contract Auditing

Review of contracts and Spend data for compliance measurement on (Under / Overutilisation of contracts).

### Risk Analysis and Risk Management

Establish and maintain Risk Assessment and Recording Template (RART) for procurement and highlight risk and resilience plan.

### Actionable Insights Reports

Experienced procurement analysts interrogate categorised spending data through the powerful RobobAI lens to uncover opportunities across your supply chain.

### Tendering Support

Support category managers by building tender documents, supply market analysis, cost analysis, costing sheets, and supplier cost comparisons.

### Data Science Service

Custom AI/ML model development support for complex business problems.

### Market Research

Primary and Secondary market research for categories and suppliers.

Partnering with RobobAI means unlocking the full potential of your supply chain function.

We're committed to delivering measurable results that enhance your bottom line and fuel long-term growth.

We don't stop at strategic solutions. We train your team to execute and sit alongside them and deliver, in the real world.

Are you ready to revolutionise your procurement strategy?

Contact us today and we'll show you where to find value.



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