

## APPROACH

- 100 year old business – ASX200
- Needed spend visibility to ...
  - Support centralisation
  - Influence stakeholders
  - Increase supplier leverage
  - Reduce cost
  - Manage compliance
  - Track savings
  - Increase procurement ROI from 5 to 15 times

## SITUATION

- Ingest 12 std ERP file extracts
- 4 wks accuracy between 70-80%
- Procurement feedback sessions
- 8-12 wks 90% accurate
- Implement Contract Management
- Measure Compliance
- Run AI saving insights
- Track Savings

- Procurement ROI 15 times
- Major EBITDA contributor
- Increased spend under management
- Increased spend under influence
- Compliance ave 80%
- Tracking savings
- Prioritising saving insights to deliver benefits

## OUTCOME